

August Customer Promotion

★ August's 🍏
SPECIAL
DEALS

One Item of Your Choice
50% off
 for every \$50 purchase
(\$200 purchase = 4 1/2 price specials)
**While Supplies Last*
 on selected "School Supplies" =

Paints:

TimeWise3D Foundation

Get a flawless, instantly younger-looking complexion with a formula that feels weightless on skin. **Take the Foundation Quiz on my website to find your match!



~~\$25~~ \$12.50

Brushes:

Blending Brush



Masterfully crafted synthetic bristles allow just-right pickup of liquid and cream formulas.

~~\$16~~ \$8

Crayons:

Liquid Eyeshadow

One-and-done eye looks! Creamy yet lightweight & pigment-packed color in a single swipe.



~~\$16~~ \$8

After Gym Class:

Hello Clean!



Say goodbye to dry skin and hello to a fresh, clean way to start the day. It's a gift that any girl would greet with a smile. Includes 2 in 1 Body Wash & Shave and Hydrating Lotion.

~~\$32~~ \$16

Acne Erasers:

Acne Treatment Gel



Zit Zapper. It helps clear up pimples fast while helping prevent new ones from forming. Plus, it helps fade the look of lingering acne spots.

~~\$12~~ \$6

Wrinkle Erasers:

Deep Wrinkle Filler



Targeted formula immediately fills in deep wrinkles and helps improve their appearance over time.

~~\$50~~ \$25

Dark Circle Erasers:

Undereye Corrector



Bye-bye dark circles and brighten the undereye area with a refreshed, wide-awake appearance.

~~\$16~~ \$8

Backpacks:

Color Travel Bag



Ultimate ride-along for your color essentials. You won't believe how much fits inside!

~~\$16~~ \$8

CARRYING CASES:

unfilled **Palette**

Organize All Your MK Eyeshadows, Blushes & More All in 1 Place



Choice of 2:



Perfect

~~\$18~~ \$9

Petite

~~\$10~~ \$5

PENCILS:

Precision Brow Liner

Smooth-glide microtip liner delivers hair-by-hair definition. Tip-Crowned boxes give the face a polished look and can make you look younger.

- Blonde
- Dark Blonde
- Black Brown
- Brunette
- Dark Brunette

~~\$14~~ \$7



100% VEGAN

PCP Enrolees can order Aug 10th and all other Aug 15th

FALL for ALL

FALL 2022 PRODUCT LAUNCH

\$48

beauty box

BEAUTY BOX

Introducing an exciting new way to discover Mary Kay! From beauty faves to self-care must-haves, we invite you to step into fall with our top picks of the season.



FALL SHADES

Complete your fall lipstick wardrobe with these new shades, Downtown Brown and Subdued Nude!



\$18



\$40

2-STEP HYDRATING SHEET MASK

Mask your way to refreshed and hydrated skin at home or on the go with this fun hydration experience.

WARM HUES EYE SHADOW PALETTE

Every fall, the leaves turn the most glorious shades, so why shouldn't your eye shadow? Enjoy endless combinations of six warm hues to create looks that are uniquely you.



\$39



SPECIAL-EDITION SLEEP MASK

MK MEN FOAMING BEARD WASH

Elevate his skin care routine with this cleansing formula specifically designed to refresh his facial scruff.

MK MEN BEARD OIL

His scruff deserves the best products! Perfect his facial hair care routine with this nurturing formula that softens, shines and smells divine.



MK








1ST QUARTER STAR

MARY KAY

star consultant Program

june 16 - sept. 15, 2022

Be a rising star! You can earn exciting prizes and experiences in the Star Consultant Program while building your Mary Kay business. Here's a selection of hot prizes to help motivate you! And don't forget: The achievements you enjoy through the Star Consultant Program can help you earn rewards in other Mary Kay programs, so keep reaching for the stars!

<p>pearl</p>  <p>Samsung 43" Crystal UHD 4K Smart TV</p>  <p>Weber Performer 22" Charcoal Grill</p>	<p>pearl</p>  <p>Citizen Silhouette Crystal Watch - Rose Gold</p>  <p>Ring Video Doorbell 4</p>
<p>pearl</p>  <p>Swarovski Chroma Necklace - Pink/Crystal</p>  <p>Karcher K2 Entry Electric Pressure Washer</p>	<p>pearl</p>  <p>Henckels Solution 12-Piece Knife Block Set</p>  <p>HP Sprocket Portable 2x2" Instant Photo Printer - Black</p>
<p>emerald</p>  <p>Tumi Voyageur Just in Case Tote - Black</p>  <p>Kalorik 8-Piece Nutrition Blender Set - Black and Silver</p>	<p>diamond</p>  <p>Picnic at Ascot Deluxe Mahem Cheese Board</p>  <p>Cakari Yoga for Beginners Kit and Studio Duffel Bag</p>
<p>ruby</p>  <p>Le Specs Liar Lair Sunglasses - Volcanic Tortoise Frame</p>  <p>No Nalgia Retro-Style, Single-Cup Snow Cone Maker</p>  <p>The Bliss Weekender 34" Brazilian Rope Hammock (hammock included)</p>	<p>sapphire</p>  <p>Cuisinart Sandwich Grill</p>  <p>Supersonic Water-Resistant Portable Bluetooth TWS Speaker - Red</p>  <p>Nadri Framed Round Cubic Zirconia Stud Earrings</p>

Please note: product pricing and availability are subject to change. All third party trademarks, registered trademarks and service marks are the property of their respective owners.

MARY KAY COMPENSATION PLAN

The foundation of a strong Mary Kay business is and always will be the sale of amazing *Mary Kay*® products to your customers! Thanks to the Company's generous 50% profit potential on all retail sales, you have an incredible opportunity to earn by simply building a strong and loyal customer base and selling products to your satisfied customers!

INDEPENDENT BEAUTY CONSULTANT

CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.

INDEPENDENT SENIOR BEAUTY CONSULTANT

(1 OR 2 ACTIVE+ PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- Personal team commission of 4%.

STAR TEAM BUILDER

(3 OR 4 ACTIVE+ PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 6% or 8% personal team commission.*
- Eligibility to purchase and wear a red jacket - 50% off first-time purchase.

TEAM LEADER

(5-7 ACTIVE+ PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

ELITE TEAM LEADER

(5 OR MORE ACTIVE+ PERSONAL TEAM MEMBERS, 1 OR MORE OF THEM IS AN ACTIVE+ PERSONAL RED) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.
- 5% second-tier team commission.

OR

(8 OR MORE ACTIVE+ PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

INDEPENDENT SALES DIRECTOR

CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 9% or 13% personal team commission.
- Unit commission of 9%, 13% or 23%.

INDEPENDENT SENIOR SALES DIRECTOR

CAN EARN:

- All of the compensation opportunities of an Independent Sales Director, plus:
 - First-Line Offspring Commission of 5%.
 - First-Line Offspring Sales Director Bonus.

INDEPENDENT FUTURE EXECUTIVE SENIOR SALES DIRECTOR

CAN EARN:

- All of the compensation opportunities of an Independent Sales Director, plus:
 - First-Line Offspring Commission of 6%.
 - First-Line Offspring Sales Director Bonus.

INDEPENDENT EXECUTIVE SENIOR SALES DIRECTOR

CAN EARN:

- All of the compensation opportunities of an Independent Sales Director, plus:
 - First-Line Offspring Commission of 7%.
 - First-Line Offspring Sales Director Bonus.
 - Second-Line Offspring Commission of 1%.

INDEPENDENT ELITE EXECUTIVE SENIOR SALES DIRECTOR

CAN EARN:

- All of the compensation opportunities of an Independent Sales Director, plus:
 - First-Line Offspring Commission of 7%.
 - First-Line Offspring Sales Director Bonus.
 - Second-Line Offspring Commission of 2%.

INDEPENDENT NATIONAL SALES DIRECTOR THROUGH ELITE EXECUTIVE NATIONAL SALES DIRECTOR

CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 9% or 13% personal team commission.
- 13% Sales Director personal unit commission and 10% NSD personal unit volume commission.
- 9% offspring commission on first-line, 4% on second-line and 2% on third-line.
- 2% top 10 fourth-line and beyond bonus for all NSDs.
- 2% fourth-line offspring commission for Elite NSDs only.
- Opportunity to develop leaders in designated international markets.

POWER UP YOUR SUCCESS!

SALES DIRECTOR

- 30+ unit Members
- Earn profit based on retail sales
- 9-23% Unit commission
- 9-13% Personal Team Commission
- One-time \$200-\$500 Bonus when you debut with 2+ active Red Jackets

Eligible for:

- Personal Team Building Bonus \$100 or more
- Unit Development Bonus of \$400 - \$1,000
- Star Consultant Bonus of \$300 or more
- Wellness Award Bonus Program of \$800, \$1,300, or \$2,000
- Cadillac Bonus, New Independent Sales Director Program Bonus
- Independent Senior Sales Director Bonus
- Earn the use of a Sales Director Career Car or Cash Compensation option
- Quarterly Star Sales Director recognition and year long consistency prizes
- Attend Leadership Conference
- Qualify for Top Sales Director Trip

DIRECTOR IN QUALIFICATION

- 10 or more active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- 5% Second-Tier Team Commissions
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)
- One-time \$200 Bonus when you enter with 1+ active Red Jackets

ELITE TEAM LEADER

- 8 or more active personal team members or 5 Active with 1 Red Jacket
- Earn profit based on retail sales
- 9% or 13% personal team commission
- 5% Second-Tier Team Commissions
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

TEAM LEADER

- 5 to 7 active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

STAR TEAM BUILDER

- 3 to 4 active personal team members
- Earn profit based on retail sales
- 4%, 6%, or 8% personal team commission
- 1st-Time Reds receive one-time \$100 bonus
- \$50 Team-building bonus for each qualified personal team member
- 50% Discount on your initial red jacket order

SENIOR CONSULTANT

- 1 to 2 active personal team members
- Earn profit based on retail sales
- 4% personal team commission
- \$50 Team-building bonus for each qualified personal team member

CONSULTANT

- Star Consultant, Company & Unit Prizes, Bonus Products
- 50% Discount on all Section 1 product
- 50% Profit with each customer purchase





**NOW STARRING
RED JACKETS!**



Team Leader



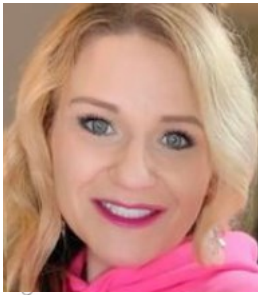
Sarah Castilaw
Crystal Bronson
Michaela Castilaw
Heather McClammy
Mele Langston
Rhonda Robets
Paula Jenkins
*Marietta Mansfield



Tracey Dean
Tanya Marshall
Christy McBride
Felicia Cooke
Suzanne Crawford
Rachel Ross
*Lisa Callan
*Julie Craig



Charlie Medlock
Mary Jane Reeve
Maryjeanne Cross
Jodi Stokes
Judy Kellender



Kimberly Wood– NEW
Angel Ransom
Chasity Stathem
Amy Sustaire
Darla Humphrey
Hollie Manous



Dalila Favela
Anna Spears
Kim Wood
Elisa Wildfong
*Ereka Humphrey-McGinty
*Angela Shepherd
Cinthya Vazquez-NEW



Sr. Beauty Consultant

Janie Hopkins
Patti Carter

Anna Spears
Linda Vasquez
*Melissa Knight
*Susan Clements
Jennifer Barbee-NEW

Tanya Marshall-NEW
Christie Nieberding
*Moha Yepuri

Romeisha Lowery
Yvonne George
*Tynia Williams
*Julie Josey
*Elisha Riley
*Ro'Kette Simpson

Norine Lanman
Gail Stanart

Crystal Bronson
Marilyn Price

Stacey D'Agostino
Jennifer Sullivan



***To become
ACTIVE you must
place a \$225
wholesale order**



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 www.hannasheartseekers.com

Gold Getter Achiever
August 1st-30th
****Check Ordering Dates****

 <p>August Pre-Gold Earn \$300 by the 30th and get this month's Virtual Price Pack!</p> <p>PRE-GOLD PRIZE \$300 WHOLESALE AUGUST 1ST-15TH SOCIAL MEDIA PACKAGE</p>	 <p>GOLDEN RULES Place a cumulative \$600 wholesale in August and earn this gorgeous Golden Rules necklace!</p> <p>\$600 COMBINED WHOLESALE ORDER AUGUST 1ST-30TH GO FOR THE GOLD AUGUST COMPANY</p>	 <p>\$800 COMBINED WHOLESALE ORDER AUGUST 1ST-30TH GO FOR THE GOLD NECKLACE+ MARY KAY T-SHIRT</p>	 <p>\$1200 OR MORE COMBINED WHOLESALE AUGUST 1ST-30TH GO FOR THE GOLD NECKLACE, MARY KAY T-SHIRT + PINK INSULATED CARRIER</p>
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TEAM 2000

JOIN OUR TEAM 2000 CLUB!
WITH 1 PERSONAL TEAM MEMBER
& \$3000 IN COMBINED
WHOLESALE ORDERS IN AUGUST

BUSINESS CARD WALLET WITH
MIRROR + CAR SUN VISOR



*Recruiter must place an active order to qualify.

40 LOOK BOOK CHALLENGE


Hand out 40
Look Books in
August and
Earn a Prize!



****Turn in a tracking sheet with responses**
of each given to claim your prize.

Thank you for being on our **WINNING TEAM!!**
YOU are the reason for our SUCCESS!