Star Deadline Dec 15th



Check your totals for Star

| | | | | Cont | est Credit Needed | | | | | | | | |
|------------|-------------|-----|--------------|------|-------------------|------|----------|-----|----------|---------|----------|-------|----------|
| First Name | Last Name | Ord | ered for Otr | Nee | ded for Sapphire | Ruby | | Dia | mond | Emerald | | Pearl | |
| Hanna | Dekerlegand | \$ | 2,628.05 | \$ | 0.00 | \$ | 0.00 | \$ | 371.95 | \$ | 971.95 | \$ | 2,171.95 |
| Dalila | Favela | \$ | 1,603.00 | \$ | 197.00 | \$ | 797.00 | \$ | 1,397.00 | \$ | 1,997.00 | \$ | 3,197.00 |
| Tracey | Dean | \$ | 1,306.40 | \$ | 493.60 | \$ | 1,093.60 | \$ | 1,693.60 | \$ | 2,293.60 | \$ | 3,493.60 |
| Alicia | Vasquez | \$ | 1,301.00 | \$ | 499.00 | \$ | 1,099.00 | \$ | 1,699.00 | \$ | 2,299.00 | \$ | 3,499.00 |
| Anna | Spears | \$ | 1,123.75 | \$ | 676.25 | \$ | 1,276.25 | \$ | 1,876.25 | \$ | 2,476.25 | \$ | 3,676.25 |
| Helen | Castilaw | \$ | 1,062.50 | \$ | 737.50 | \$ | 1,337.50 | \$ | 1,937.50 | \$ | 2,537.50 | \$ | 3,737.50 |
| Elisa | Wildfong | \$ | 1,025.50 | \$ | 774.50 | \$ | 1,374.50 | \$ | 1,974.50 | \$ | 2,574.50 | \$ | 3,774.50 |
| Romeisha | Lowery | \$ | 838.50 | \$ | 961.50 | \$ | 1,561.50 | \$ | 2,161.50 | \$ | 2,761.50 | \$ | 3,961.50 |
| Carol | Conway | \$ | 781.50 | \$ | 1,018.50 | \$ | 1,618.50 | \$ | 2,218.50 | \$ | 2,818.50 | \$ | 4,018.50 |
| Gloria | Tijerina | \$ | 601.70 | \$ | 1,198.30 | \$ | 1,798.30 | \$ | 2,398.30 | \$ | 2,998.30 | \$ | 4,198.30 |
| Vicki | Blanton | \$ | 601.50 | \$ | 1,198.50 | \$ | 1,798.50 | \$ | 2,398.50 | \$ | 2,998.50 | \$ | 4,198.50 |
| Norine | Lanman | \$ | 524.00 | \$ | 1,276.00 | \$ | 1,876.00 | \$ | 2,476.00 | \$ | 3,076.00 | \$ | 4,276.00 |
| Brenda | Munro | \$ | 457.60 | \$ | 1,342.40 | \$ | 1,942.40 | \$ | 2,542.40 | \$ | 3,142.40 | \$ | 4,342.40 |

MEET YOUR MATTE.

LIMITED-EDITION[†] MARY KAY AT PLAY[®] MINI MATTE LIQUID LIP COLOR KIT

Achieve pout perfection with the ease of a gloss and the finish of fully matte lipstick. Creamy, opaque color goes on smooth and dries down shine-free. **\$16 each**



STEP ONE: PREP

Exfoliate lips for a smooth start with White Tea & Citrus Satin Lips* Shea Sugar Scrub. **\$12**

STEP TWO: APPLY

Coat lips in a single swipe of Matte Liquid Lip Color with the easy-to-use glide-on wand.



Typ!

Mix and matte for ombre effect. Pair two shades for a look all your own.

CONTACT ME, YOUR MARY KAY INDEPENDENT BEAUTY CONSULTANT TO TRY THIS NEW PRODUCT TODAY!

MARY KAY







SEE YOUR FACE IN HIGH-DEF.

LIMITED-EDITION[†] MARY KAY AT PLAY[®]
CONTOURING STICK, \$14 each
LIMITED-EDITION[†] MARY KAY AT PLAY[®]
HIGHLIGHTING STICK, \$14

Learn about the beauty industry's best-kept secret to creating the cheekbones of your dreams or a defined jawline with this sculpting duo. Contouring emphasizes the valleys of the face, where shadows naturally fall, giving features a more defined appearance. Highlighting enhances the peaks of the face, where light naturally reflects, imparting a lit-from-within glow.

ENHANCE YOUR FEATURES WITH EASE.

Contour: Create depth and add definition to the hollows of the cheekbones and along the hairline and jawline with precise application and seamless blending.

Highlight: Illuminate the high points of the face, like tops of the cheekbones, brow bones and Cupid's bow with subtle shimmer.

CONTOURING STICKS AND HIGHLIGHTING STICK BENEFITS:

- Creamy, buildable and blendable formula.
- Pointed tips allow for precise application.
- Retractable design dispenses product with a twist.

Rose Gold Glow Highlighting Stick

Get Sculpted 2 Contouring Stick

For professional results, use a *Mary Kay** Blending Brush, Blending Sponge or Liquid Foundation Brush to create a natural finish.

MARY KAY

All prices are suggested retail. 1/wailable while supplies last.
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PRO TIP

Contour one to two shades deeper than your natural skin tone.

- For Ivory to Beige skin tones, choose Get Soulpted 1 contouring stick.
- For Beige to Bronze skin tones, choose Get Soulpted 2 contouring stick.



NOW STARRING RED JACKETS!





Star Team Builder



Helen Castilaw
Norma Galloway
Earline Gore
Carrie St. Cyr
*Shirley McWilliams
*Paula Jenkins
*Katy Worden



Sr. Beauty Consultant

Linda Vasquez
Alicia Vasquez
*Rosalba Quintana
Carol Conway
*Canace Morton

<u>Dalila Favela</u> Anna Spears Elisa Wildfong *Aurelia Yznaga

*Brittnee Duncan

*Tiffany Meismer

*Samantha Villalon

*Ereka Humphrey-McGinty

*Angela Shepherd

*Natali Vargas

*Jo Ann Salinas

Anna Spears Linda Vasquez Melissa Knight

Romeisha Lowery
Desti Patton
*Penny King
*Ro'Kette Simpson

*Oralia De Pau
*Samantha Nino

*Rhonda Salazar

Melissa Knight Heather Komasa

Norine Lanman Gail Stanart Tracey Dean Rachel Ross

Claudia Price

*Felicia Cooke

*Lisa Callan

*Julie Craig

*Suzanne Crawford

*Carol Miles

*Machelle McKissick









*To become ACTIVE you must place a \$225 wholesale order





Independent Sales Director

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Thank you for being on our WINNING TEAM!!
YOU are the reason for our SUCCESS!