

# Hanna's Heartseekers

Hanna Deckerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!



## Seminar 2018 Goals



**5 New Directors by June 30th**  
**Cadillac Unit by June 30th**  
**150 Unit Members by June 30th**

Happy New Year Heartseekers!!

I LOVE the New Year! In Mary Kay we actually get 2 new starts...One on Jan 1st and one on July 1st! What are your goals for 2018? What will you do with your Mary Kay Business in this new year? It's all for the taking..as much or as little as you wish. There are a TON of Promotions in January! Check them out

1. Faces take you places Bracelet (Confidence) with a cumulative \$600 wholesale orders. Plus our unit promotional necklace to match the bracelet with a \$300 cumulative wholesale order by Jan 15th
2. Customer Promotion-When you sell \$800 to your customers...I'll give away 6 compacts with customized skins!
3. Team Building Promotion-Earn 2 customized compact skins when you recruit 2 team members by Jan 15th
4. Company Promotion-Diamond Tennis Bracelet (4) given away and 100-\$100 Amex Gift Cards!
5. PJ Party @ Career Conference when you move up a Career Level
6. Seminar Cash-Earn CASH for wins in your business.

There is SO MUCH Available to you in Mary Kay! I am here for you and only a phone call away!

Hanna



Love and Belief in YOU!

## January Unit Goals:

- 12 New Unit Members
- \$12,000 Wholesale orders
- 3 New Red Jackets
- 5 Bracelet Winners

## SURPRISE & DELIGHT

All CONFIDENT bracelet winners will be entered into a drawing a diamond tennis bracelet & \$100 Amex gift cards! Winners will be chosen from each Seminar - 4 winners for bracelet • 100 winners for gift cards!



When you soar with Confidence every day, the January Confident bracelet from the New Faces Take You Places Challenge could be yours!

WE'RE DRIVING  
CADILLACS  
IN OUR DREAMS..



**Happy Anniversary!**

*We Celebrate You!*



**Happy Birthday**



**Happy Anniversary**

Consultant	Birthday
Paula J. Jenkins	January 16
Vanessa Radomski	January 17

Consultant	Anniversary	Year
Rachael C Johnson	January 19	3rd
Ereka Humphrey-McGinty	January 28	3rd
Heather Haberman	January 31	5th



# December Bracelet Winners

*Congratulations*  
for being a December Charm Bracelet Achiever

NEW FACES *take you* PLACES



**KATHY LANGLAIS**

You earned this 

*Celebrate* PLUS...

YOU ARE ON-TARGET FOR THE Focus CONSISTENCY BRACELET

You have an entry into the Surprise & Delight give-away!!!




Consultants that placed a wholesale product order last month.

**Career Builders**



Kathy Langlais-Queen

- Katy Worden
- Wanda Watts
- Arlene Coco
- Felicia Cooke
- Tammy Corley
- Vanessa Wells
- Tamara Garrett
- Jesus Garcia
- Silvia Pham
- Emily Franklin
- Terry Craig
- Rachael Johnson
- Tracey Dean
- Kenda Wilson
- Christi Hawthorne
- Norine Lanman
- Dana Biersdorfer
- Hanna Dekerlegand



# Ordering Promotion

**January**



**EARN \$50  
WING NECKLACE TO MATCH BRACELET**

**\$300 by Jan 15th**

**Earn both Prizes**



**\$600 by Jan 30th**

# January Bracelet

With a combined \$600 wholesale orders in January



# Customer Promotion

**\*\*Customer Contest\*\***  
**6 FREE Customized Compacts**  
**Will Be Awarded when Consultant**  
**sells \$800 in January**

**YOUR VERY OWN CUSTOMIZED COMPACT!**

**CHOOSE FROM THESE DESIGNS!**

		
		

**\*\*Consultant must place supporting wholesale order in January**

# Team Building Promotion

**\*\*Team Building Promotion\*\***  
**Pick ANY 2 Custom Designs**  
**with 2 New Team Members**  
**by Jan 15th**

**YOUR VERY OWN CUSTOMIZED COMPACT!**

**CHOOSE FROM THESE DESIGNS!**

		
		

# Be a Star! **Deadline - March 15th**

MARY KAY

★ **STAR CONSULTANT PROGRAM** ★

DEC. 16, 2017, to MARCH 15, 2018

FOR ALL THE SEASONS OF YOUR LIFE

PUT A SPRING IN YOUR STEP

priced  
9600

Couler Four-Light Chandelier



3350  
SUPERCERTIFICATE\*



Samsung® 32-Inch HDTV & Roku® Psmiere+ Cord-Cutting Kit



priced  
7800

Conrad Kitchen Cart  
(available in white or teal)

SEMINAR 2018  
REGISTRATION



Endless Vacation® Certificate

priced  
1800



Blue and Gold Campaign Desk

priced  
6000

Kate Spade New York® Women's Monterey Watch



Zoa Accent Tables  
(set of two)



Kate Spade New York® Deco Dot Dinnerware  
(12 pieces set, 16-moz plates, 4 1/2 x 6 1/2 bowls)

emerald  
3600

iHome® Flat-Panel Vanity Mirror



Hive Tray

MKCONNECTIONS® VOUCHER

Anne Klein® Perfect Medium Tote



diamond  
3000

MKCONNECTIONS® VOUCHER



Nambé® Serveware  
(choose one)

ruby  
2100

10-Piece Punch Bowl Set



MKCONNECTIONS® VOUCHER



Kate Spade New York® Jewelry Box



Calvin Klein® Sunglasses

MKCONNECTIONS® VOUCHER



Gail Labelle® Crossbody



Pebbles Ceramic Candleholders  
(numbers not included)

amethyst  
1500



Beaded Necklace and Earrings Set

**ALL IN with Mary Kay® skin care.**

Your dedication, hard work and commitment can pay off when you are ALL IN with Mary Kay® skin care. New faces can take you on a journey to Star Consultant success. And these wonderful prizes can certainly put a spring in your step.

# FOCUS Career Conference Challenge

( NEW FACES *take you* PLACES )



## Let's Focus on the *New Faces Take You Places* Career Conference Consistency Challenge!



### Focus on the Bracelet:

Independent Beauty Consultants and Sales Directors who achieve the *New Faces Take You Places* Challenge for the months of December, January and February and attend Career Conference will receive the exclusive consistency challenge **bracelet with a crystal-encrusted charm featuring the power word FOCUS**. Plus, you'll get an awesome Bling Button for your Career Conference badge! Remember, you must attend Career Conference to receive the bracelet.



### Focus on the CCVIP Luncheon:

Independent Beauty Consultants and Sales Directors who achieve the *New Faces Take You Places* Career Conference Consistency Challenge **AND** who have **one qualified\*** new personal team member during the contest period will earn an invitation to the **CCVIP Luncheon!**

\*Go to *Mary Kay InTouch*® for complete contest rules and details.



MARY KAY

# FOCUS

**SAVE THE DATE!**

MARY KAY  
**CAREER**  
CONFERENCE  
2018

March 16—17

George R. Brown Convention Center

Houston, Texas

DO BIGGER  
THINGS  
IN 2018

**REGISTRATION BEGINS JAN. 30**