

Hanna's Heartseekers

Hanna Deckerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

Crusin into January

Happy New Year Heartseekers!!

WOW...WOW...WOW! Mary Kay know how to bring in a New Year!

Mary Kay is giving away a Cruise to the Bahamas...
or EVERYONE WHO EARNS IT!!!

Details in the newsletter and on our Unit Facebook Group
"Heartseekers"

Our Unit Goal is 8 Cruise Winners!

Did I mention it's a cruise for two?

Check in the Newsletter for these EXCITING PROMOTIONS!

1. New Company Cruise to the Bahamas
2. January "You Hold the Key" Necklace
3. Early Bird Ordering Promotion
4. Unit Team Building Promotion
5. \$200 CASH Drawing in January
6. \$100 CASH Bonus for ALL New Red Jackets
7. New PAY RAISE for Red Jackets!
8. New Grand Achiever Car-Chevy Malibu

I am SO EXCITED for you success in January!
Love and Belief in YOU!

Hanna 

Jan 2019 Unit Goals:

- 15 New Heartseekers
- 8 Earring Winners
- 3 New Red Jackets
- \$12,000 in wholesale orders
- 26 Consultants ordering

MK Key Jan Necklace w/a
\$600 combined ws order by
January 31st



Destination
RED

Are you on
board?



MARY KAY

WE'RE DRIVING
CADILLACS
IN OUR DREAMS..



**Happy
Anniversary!**

We Celebrate You!



Happy Birthday



Happy Anniversary

Consultant	Birthday
Paula Jenkins	Jan 16th
Vanessa Radomski	Jan 17th
Rayela Gordon	Jan 22nd

Consultant	Anniversary
Rachel Johnson	3 years
Ereka Humphrey McGinty	3 years
JoAnn Salinas	1 year

New Grand Achiever Chevy Malibu



Consultants that placed a
wholesale product order
last month.



Career Builders

Hanna Dekerlegand
Trace Dean
Melissa Boyete
Julie Franks
Kathleen Langlinlais
Norine Lanman
Gale Munro
Dalila Favela
Rachel Johnson
Romeisha Lowery
Christy Hawthorne
Helen Castilaw
Maria Barrientos
Vicki Haberman

December Earring Winner



Hanna Dekerlegand

January Cash Drawing

Contest Dates: Jan 1st-31st

CASH DRAWING!
\$200



1 Entry for each interview or Guest to a Meeting

Double entries until Jan 15th

Must have a minimum of 20 interviews to hold the drawing.
*all must be 18yrs or older to qualify

Team Building Promotion

Destination RED
You can earn them all

January

1 new active team member



3 new active team members



2 new active team members



Become a New Red Jacket



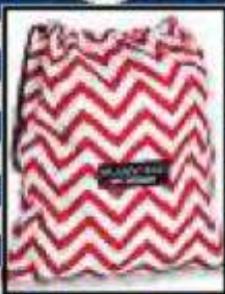
\$100 Bonus from Mary Kay



January Early Bird Promotion

Jan 1st-15th Combined Wholesale Orders

\$225 wholesale order = MK Red Drawstring Bag
\$300 wholesale order = Chick-fil-a Gift Card + Drawstring Bag
\$600 ws order = Chick-fil-a Gift Card + Drawstring Bag
+You Hold the Key January Necklace



\$225 ws
MK Drawstring Bag



\$300 ws
Chick-fil-a Gift Card + MK Drawstring Bag



\$600 ws
Chick-fil-a Gift Card + MK Drawstring Bag + Necklace

Red Jacket Bonus

NEW Red Jackets with 3 active team members by June 30, 2019 will receive

\$100 Cash Bonus
&

50% off
Red Jacket



Red Jacket Pay Raise

New Pay Raise
When Team Production
Is

Less than \$1000 = 4%

\$1000-\$1800 = 6%

\$1800 or more = 8%

We're Cruizin with Mary Kay



There is absolutely, positively, without a doubt, no time to lose. Girl, you gotta get yourself on this cruise! Anyone (**psst ... that's YOU**) can achieve **Destination Red!** Can you imagine five wonder-filled days and four adventuresome nights on a cruise for two to the Bahamas? To get there, you'll be working a plan that can add more faces to your team and more money in your pocket.

Just achieve the following qualifications from Jan. 1 through June 30, 2019:

- Have a minimum of \$3,600 in adjusted personal wholesale production.†
- Add six *Great Start*-qualified* new personal team members – **They count DOUBLE toward Destination Red in January.**
- And have three personal first-time Star Team Builders.**

SAVE THE DATE! The Royal Caribbean International* cruise† sets sail from Miami, Oct. 7-11, 2019!

So, are you in? Who's going with you? Cruise on over to *Mary Kay InTouch*® for full *Destination Red* details and qualifications!

†To participate in *Destination Red*, you must place a minimum of \$3,600 in wholesale Section 1 orders within the qualification time frame.

*For purposes of *Destination Red*, a *Great Start*-qualified new personal team member is one whose Independent Beauty Consultant Agreement is received and accepted by the Company from Jan. 1 through June 30, 2019, and whose initial order or cumulative orders are \$600 or more in wholesale Section 1 products, and the orders are received and accepted by the Company in the same or following three calendar months that her Independent Beauty Consultant Agreement is received and accepted by the Company or by June 30, 2019, whichever comes first.

**A Star Team Builder must be active and have at least three active personal team members at the end of any single calendar month during the qualification time frame, and it must be her first time to achieve Star Team Builder status.

‡Cash option available. See *Destination Red* FAQs for details, located on *Mary Kay InTouch*®.

©2019 Royal Caribbean Cruises Ltd. Ships' registry: The Bahamas.



TRACKING SHEET

I'm Cruisin' for a *Cruise!*** Jan. 1 – June 30, 2019

QUALIFICATION ONE:

Minimum of \$3,600 in adjusted personal wholesale Section 1 production.* REMEMBER: There is not a \$600 monthly requirement, since this qualification is cumulative.

I'm all in!



Halfway to my goal!



I can feel the warm ocean breeze!

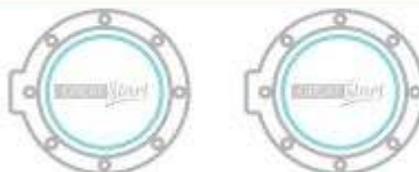
QUALIFICATION TWO:

Add six Great Start-qualified* new personal team members.

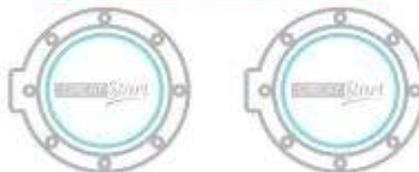


January new personal team members

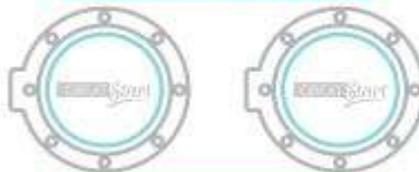
will count **DOUBLE** toward *Destination Reef*



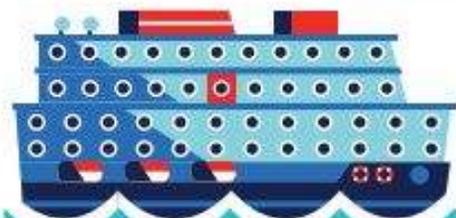
White sands, here I come.



Four, down. Two to go.



Packing my swimsuit now!



QUALIFICATION THREE:

Have three personal first-time Star Team Builders.**



Yes, yes, yes!



The REDDER, the BETTER!



I'm a Bahama mama!

SAVE THE DATE: The cruise** sets sail Oct. 7–11, 2019, from Miami!

♥ *I'm so there!* ♥

Career Conference Challenge

Earn the You Hold the Key Company Monthly Challenge for Dec, Jan & February Attend Career Conference And pick up a Special Consistency Challenge Earrings!!



you hold the key
-DECEMBER

Place \$600 in cumulative wholesale orders December 1-31st and get this stunning piece

DECEMBER KEY
GOLDEN RULE
CUSTOMER SERVICE

Plus, when you achieve the Party Key You Hold the Key Challenge in December, January and February AND attend Career Conference will receive the special Party Key You Hold the Key Career Conference Consistency Challenge earrings.

CAREER CONFERENCE CONSISTENCY KEY
YOU'VE GOT TO SHOW UP TO GO UP!



EXTENDED

Red Jacket Bonus

NEW Red Jackets with 3 active team members by June 30, 2019 will receive

\$100 Cash Bonus

&
50% off Red Jacket

