Queens' Court of Personal Sales

\$40,000 Personal Estimated Retail Production July 1, 2014 - June 30, 2015







Track your progress with each \$500 wholesale ordered.

\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500
\$500									
\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500
\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500

Queens' Court of Sharing

24 Qualified New Personal Team Members July 1, 2014 - June 30, 2015







Track your progress with each Qualified New Personal Team Member.

1	2	3	4	5	6	7	8
9	10	11	12	13	14	15	16
17	18	19	20	21	22	23	24

PCP Fall Enrollment—June 16th-July 15th



Mails out August 15th-Only .70 cents per customer No minimum # to enroll + Order ALL the NEW Fall Products Early -August 10th!

Free Gift with Purchase-Travel Size Satin Hands Set-





Discover the NEW! and Improved Seal Sampler.† Page 14 of *The Look*

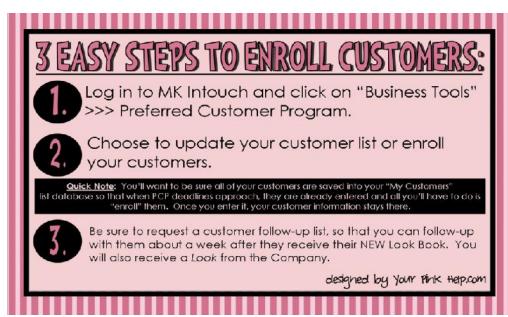
• Features a *Belara*® Eau de Parfum sampler.† Your customers will enjoy this perennial favorite for , birthdays or any day you want to make special.



Month 2 Mailer

The holidays are almost here, and it's time to "Sparkle!" This mailer is your customers' exclusive Mary Kay holiday guide to indulgent gifts, stocking stuffers, beauty must-haves and more! Featuring numerous holiday limited-edition† items your customers will love, plus adorable gift ideas, you won't want to miss sending this mailer to your customers! It's sure to be their go-to gift guide for everyone on their holiday lists – and your key to boosting holiday bookings and sales! Make your holiday season "Sparkle!"

- Enroll June 16 Aug. 15, 2014
- Mails Sept. 30[‡] Only 45¢ per name*









Star Team Builder

Gale Munro

Pertha Petersen Kristin Hill Darlene D'Olive Sharon Macon



*To become ACTIVE you must place a \$225 wholesale order

Sr. Consultants

Vicki Haberman (1 away from Red)

Heather Lewis *Dalia Ibarra

Tammy Corley Kenda Wilson

Dalila Favela(1 away from Red)

Lee Ann Ehling Jeanette Gassett *Teresa Tijernia *Maria Perez



THE CLASSIC

A sophisticated single-breasted jacket with two zipper pockets



THE CROPPED

A fashion forward cropped jacket with three quarter length sleeves and a three-button front



THE TRENCH

A hip double breasted trench with angled pockets and a stylish belt.











Independent Sales Director

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We are Kicking Off the New MK Year with a BANG!



COACH Mini Wristlet

When we increase our July 2014 production by 13% over July 2013, I will hold a special drawing and

TWO LUCKY WINNERS

will choose one of these

HOT GIFTS!



Each Consultant who places a wholesale order of \$225 or more in July will have their name entered into our special drawing.

(We MUST achieve our 13% goal for the drawing to be held)

EARN MORE ENTRIES for each addt'l \$200+ Section 1 wholesale order you place in July!

example: Order \$225 = Earn 1 Entry \$425 = Earn 2 Entries \$625 = Earn 4 Entries \$825 = Earn 8 Entries \$1025 = Earn 16 Entries!!!

YOU are the reason for our SUCCESS!