

Hanna's Heartseekers

Hanna Deckerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

CADILLAC BY JUNE 30TH \$52,000 Wholesale Orders GOD CAN DO IMPOSSIBLE MATH

Happy June Heartseeker's

WE ARE UP 120% OVER LAST May!!!

Check out the ENTIRE Newsletter!! It's all SO EXCITING!

So much in our Newsletter this month!!

1. New Monthly Spark Jewelry with a combined \$600 wholesale order in June
2. 60% OFF SKIN CARE SET TW REPAIR/3D AND BOTANICALS
3. Team 3000 Promotion
4. June Wholesale Order Promotion June
5. NEW Summer Products available
6. New 1st Time Red Jackets earn \$100 CASH Promotion
7. WE ARE FINISHING CADILLAC BY JUNE 30TH!!

CADILLAC COUNTDOWN-CADILLAC UNIT BY JUNE 30TH!!

Love and Belief!



June 2021 Unit Goals:

- \$52,000 Wholesale
- 25 Working Consultants
- 15 New June Consultants
- 15 Star Consultants
- 25 Spark Achievers
- 5 New Reds
- 3 On Target Car Drivers

Earn your Fly Through the Finish Line with a \$600 combined ws order by June 30th



MAY Spark a Chain Achievers

Romasha Lewis	Hanna Deckerlegand	Anita Samara	Tracy Ouse	Tanya Marshall
			YOU	YOU
Dalia Torres	Maha Yasari	Yvonne Deckerlegand	Achiever	Achiever

June **BOOM!** 60% OFF All Skin Care in June

When you order before your 30th birthday you'll receive \$200 off each.

\$64.00 \$24.00

\$20.00 \$8.00

\$20.00 \$8.00

\$47,884

~~\$52,000~~ Wholesale Orders in June to **FINISH**
June 30, 2021
Operation Pink Cadillac



Did you know???

- There are ONLY 1,200 Cadillac Units in the USA?
- There are on average less than 25 Pink Cadillac Units in each state?
- Pink Cadillac Units don't come together just because the Sales Director leads an amazing unit. But because women are promoting themselves up the career path by sharing the business with others! This means we are debuting red Jackets, FREE Car Drivers, & offspring Directors!
- They're selling machines! Units are made up of women who are holding appointments & sharing this AMAZING products with others!
- They get to strut their stuff ON STAGE yearly at Career Conference & Seminar!
- They get an EXTRA Recognition Badge at Career Conference & Seminar!
- They get SPECIAL Cadillac DINING at Seminar! All National Sales Directors dine in this room and you get to rub elbows with the TOP of the TOP in Mary Kay!
- Consultants get to tell people they're part of a Cadillac Unit & undoubtedly people will ask, "Do you have a pink car?", and they can say "I'm part of one of only 1200 Pink Cadillac Units in the country & I help earn it in a BIG way!

WE'RE DRIVING
CADILLACS
IN OUR DREAMS.



How Can I Help?

- Sell some Mary Kay Products—Hold appointments...Skin Care Classes, Facials, or Catalog Parties! When you sell, it creates CASH in your pocket and orders to the company!
- Invest in your business! Get some inventory to have on hand. The more you have on hand...the more you'll sell!
- Move up in your business! Share the Mary Kay Opportunity with EVERYONE. People are waiting for you to ask them! They're waiting for a way out of the financial situation or just wanting to build their self confidence and contribute to their family budget.
- Earn a FREE Car or help someone earn a free car! If it's not for you...it may still be for someone else! We are all part of a team. Be a team player!
- Become a Sales Director—financial security is at the Director Position. Or recruit someone that wants to be a Sales Director!
- Pray for our unit!!! This is a HUGE GOAL! Bigger than me or you for sure! I can't do it alone. I need your support, prayers, & work to make this happen! I'm so grateful to be your Sales Director and EXCITED to be part of a future PINK CADILLAC DRIVING UNIT!!!

You Deserve To Be In A Cadillac Unit!

Happy Anniversary!

We Celebrate You!



Happy Birthday

Happy Birthday
Celebrating you all month long

Canace Morton June 4th
Machelle McKissic June 10th
Gloria Tijerina May 10th
Vanessa Grigar June 11th
Christie Nieberding June 18th
Norine Lanman June 26th
Brittnee Duncan June 30th

Happy Anniversary

HAPPY ANNIVERSARY

Kristin Hill 18 years
Sharon Macon 17 years
Amy Duncan 10 years
Felicia Cooke 5 years
Ronda Salazar 1 year

Tiffany Meisner 1 year
Aurelia Yzanga 1 year
Heather Komasa 1 year
Brittnee Duncan 1 year



New Consultant	From	Recruiter
Victoria Dekerlegand	Katy, TX	H. Dekerlegand
Christy McBride	Danville, VA	H. Dekerlegand
Dalia Mendieta	Baytown, TX	R. Quintana

Career Builders
Consultants that placed a wholesale product order last month.

Romeisha Lowery- Queen of Sales

- Tanya Marshall
- Moha Yepuri
- Tracey Dean
- Anna Spears
- Dalila Spears
- Victoria Dekerlegand
- Mara Kemp
- Yvonne George
- Christie Nieberding
- Elisa Wildfong
- Tammy Corley
- Rosalba Quintana
- Linda Vasquez
- Chrisy McBride
- Felicia Cooke
- Vicki Blanton
- Suzanne Crawford
- Sharon Macon
- Lisa Callan
- Christy Hawthorne

- Julie Craig
- Melissa Knight
- Helen Castilaw
- Rachel Ross
- Norine Lanman
- Kim Wood
- Maria Barrientos
- Vicki Haberman
- Gale Munro
- Hanna Dekerlegand



60% off Skin Care!! Limit 13 of Each Set in Each Formula

JUNE BOOM

Receive **FULL retail credit** on each set/regimen

Tax charged on **full suggested retail price** of each set/regimen

Limit of 13 for each sets/regimen shown!

Must be in **ACTIVE status** or place an activating \$225+ wholesale order to qualify

Regimen	Promo Part Number	General 50% Off Wholesale	June Promotion Fixed Wholesale
<i>TimeWise*</i> Ultimate Miracle Set 3D™, N/D	187880	\$82.50	\$66.00
<i>TimeWise*</i> Ultimate Miracle Set 3D™, C/O	187881	82.50	66.00
<i>TimeWise*</i> Miracle Set 3D*, N/D	187882	55.00	44.00
<i>TimeWise*</i> Miracle Set 3D*, C/O	187883	55.00	44.00
<i>TimeWise Repair*</i> Ultimate Volu-Firm* Set	187884	159.00	127.20
<i>TimeWise Repair*</i> Volu-Firm* Set	187885	102.50	82.00
<i>Botanical Effects*</i> Regimen	187887	27.00	21.60



60%
OFF

COUNTDOWN TO STAR

Deadline June 15th Unit Goal = 15 Stars

Name	Total Contest	Sapphire	Ruby	Diamond	Emerald	Pearl
* Hanna Dekerlegand	\$ 5,554.60	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
* Tanya Marshall	\$ 3,620.05	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,179.95
* Tracey Dean	\$ 2,578.75	\$ 0.00	\$ 0.00	\$ 421.25	\$ 1,021.25	\$ 2,221.25
* Romeisha Lowery	\$ 2,276.00	\$ 0.00	\$ 124.00	\$ 724.00	\$ 1,324.00	\$ 2,524.00
* Anna Spears	\$ 2,237.50	\$ 0.00	\$ 162.50	\$ 762.50	\$ 1,362.50	\$ 2,562.50
* Dalila Favela	\$ 1,922.50	\$ 0.00	\$ 477.50	\$ 1,077.50	\$ 1,677.50	\$ 2,877.50
Kimberly Wood	\$ 1,695.88	\$ 104.12	\$ 704.12	\$ 1,304.12	\$ 1,904.12	\$ 3,104.12
Moha Yepuri	\$ 1,101.00	\$ 699.00	\$ 1,299.00	\$ 1,899.00	\$ 2,499.00	\$ 3,699.00
Mara Kemp	\$ 918.00	\$ 882.00	\$ 1,482.00	\$ 2,082.00	\$ 2,682.00	\$ 3,882.00
Helen Castilaw	\$ 854.00	\$ 946.00	\$ 1,546.00	\$ 2,146.00	\$ 2,746.00	\$ 3,946.00
Brenda Munro	\$ 674.00	\$ 1,126.00	\$ 1,726.00	\$ 2,326.00	\$ 2,926.00	\$ 4,126.00
John Dekerlegand	\$ 600.50	\$ 1,199.50	\$ 1,799.50	\$ 2,399.50	\$ 2,999.50	\$ 4,199.50
Victoria Dekerlegand	\$ 600.00	\$ 1,200.00	\$ 1,800.00	\$ 2,400.00	\$ 3,000.00	\$ 4,200.00
Christina McBride	\$ 600.00	\$ 1,200.00	\$ 1,800.00	\$ 2,400.00	\$ 3,000.00	\$ 4,200.00
Christie Nieberding	\$ 580.25	\$ 1,219.75	\$ 1,819.75	\$ 2,419.75	\$ 3,019.75	\$ 4,219.75
Yvonne George	\$ 580.00	\$ 1,220.00	\$ 1,820.00	\$ 2,420.00	\$ 3,020.00	\$ 4,220.00
Norine Lanman	\$ 511.00	\$ 1,289.00	\$ 1,889.00	\$ 2,489.00	\$ 3,089.00	\$ 4,289.00
Vicki Blanton	\$ 494.50	\$ 1,305.50	\$ 1,905.50	\$ 2,505.50	\$ 3,105.50	\$ 4,305.50
Rachel Ross	\$ 473.13	\$ 1,326.87	\$ 1,926.87	\$ 2,526.87	\$ 3,126.87	\$ 4,326.87
Linda Vasquez	\$ 464.00	\$ 1,336.00	\$ 1,936.00	\$ 2,536.00	\$ 3,136.00	\$ 4,336.00
Tamara Garrett	\$ 413.80	\$ 1,386.20	\$ 1,986.20	\$ 2,586.20	\$ 3,186.20	\$ 4,386.20
Ronda Salazar	\$ 401.50	\$ 1,398.50	\$ 1,998.50	\$ 2,598.50	\$ 3,198.50	\$ 4,398.50
Elisa Wildfong	\$ 361.50	\$ 1,438.50	\$ 2,038.50	\$ 2,638.50	\$ 3,238.50	\$ 4,438.50
Maria Barrientos	\$ 357.00	\$ 1,443.00	\$ 2,043.00	\$ 2,643.00	\$ 3,243.00	\$ 4,443.00
Earline Gore	\$ 344.50	\$ 1,455.50	\$ 2,055.50	\$ 2,655.50	\$ 3,255.50	\$ 4,455.50
Christy Hawthorne	\$ 284.00	\$ 1,516.00	\$ 2,116.00	\$ 2,716.00	\$ 3,316.00	\$ 4,516.00
Norma Galloway	\$ 281.00	\$ 1,519.00	\$ 2,119.00	\$ 2,719.00	\$ 3,319.00	\$ 4,519.00
Ellenk Jones	\$ 274.00	\$ 1,526.00	\$ 2,126.00	\$ 2,726.00	\$ 3,326.00	\$ 4,526.00
Tammy Corley	\$ 273.00	\$ 1,527.00	\$ 2,127.00	\$ 2,727.00	\$ 3,327.00	\$ 4,527.00
Rosalba Quintana	\$ 271.00	\$ 1,529.00	\$ 2,129.00	\$ 2,729.00	\$ 3,329.00	\$ 4,529.00
Felicia Cooke	\$ 251.00	\$ 1,549.00	\$ 2,149.00	\$ 2,749.00	\$ 3,349.00	\$ 4,549.00
Suzanne Crawford	\$ 241.50	\$ 1,558.50	\$ 2,158.50	\$ 2,758.50	\$ 3,358.50	\$ 4,558.50
Sharon Macon	\$ 239.00	\$ 1,561.00	\$ 2,161.00	\$ 2,761.00	\$ 3,361.00	\$ 4,561.00
Kathleen Langlinais	\$ 236.00	\$ 1,564.00	\$ 2,164.00	\$ 2,764.00	\$ 3,364.00	\$ 4,564.00
Lisa Callan	\$ 232.50	\$ 1,567.50	\$ 2,167.50	\$ 2,767.50	\$ 3,367.50	\$ 4,567.50
Katy Worden	\$ 231.50	\$ 1,568.50	\$ 2,168.50	\$ 2,768.50	\$ 3,368.50	\$ 4,568.50
Julie Craig	\$ 230.25	\$ 1,569.75	\$ 2,169.75	\$ 2,769.75	\$ 3,369.75	\$ 4,569.75
Melissa Nicholas	\$ 229.00	\$ 1,571.00	\$ 2,171.00	\$ 2,771.00	\$ 3,371.00	\$ 4,571.00
Desti Patton	\$ 225.50	\$ 1,574.50	\$ 2,174.50	\$ 2,774.50	\$ 3,374.50	\$ 4,574.50
Suzanne Craig	\$ 225.00	\$ 1,575.00	\$ 2,175.00	\$ 2,775.00	\$ 3,375.00	\$ 4,575.00
Carol Conway	\$ 120.25	\$ 1,679.75	\$ 2,279.75	\$ 2,879.75	\$ 3,479.75	\$ 4,679.75
Vicki Haberman	\$ 99.50	\$ 1,700.50	\$ 2,300.50	\$ 2,900.50	\$ 3,500.50	\$ 4,700.50
Janie Hopkins	\$ 92.00	\$ 1,708.00	\$ 2,308.00	\$ 2,908.00	\$ 3,508.00	\$ 4,708.00

* Already Star Consultants– Still time to MOVE up a Level or Join us as a Star Consultant

4TH QTR STAR PRIZE

MARY KAY

star consultant program

March 28 - June 23, 2024

<p>pearl 9600</p>  <p>Dyson Pure Cool Purifying Fan</p> <p>Apple 12.9 inch iPad Air (4th Gen) in Silver With "Sparkle" Case for Mary Kay's "Engineering"</p> <p>Premium SuperCard®</p>	<p>pearl 7000</p>  <p>Breville Crystaline Date Watch</p>  <p>Haro 26 Speed Hybrid Bike</p> <p>Premium SuperCard®</p>
<p>pearl 6600</p>  <p>Bose SoundLink Revolve Bluetooth Speaker</p> <p>Hydris & Fern Water Drink Dispenser (Set of Two), Johnson Beauty & Personalcare Air Jet Proskin and Air Jet Trainers (Set of Eight)</p> <p>Premium SuperCard®</p>	<p>pearl 4800</p>  <p>Fossil Handbag & Fitness Tracker</p> <p>Full-Frame Photographic Studio Vinyl Tone, Cosmetic Bag and Brush Case</p> <p>Premium SuperCard®</p>
<p>emerald 26000</p>  <p>Kitchenware Advantage Ceramic 17-Piece Nonstick Cookware Set (Red)</p>  <p>Hydris & Fern Water Drink Dispenser (Set of Two), Johnson Beauty & Personalcare Air Jet Proskin and Air Jet Trainers (Set of Eight)</p> <p>MICConnections™ "Teacher" OR Premium SuperCard®</p>	<p>diamond 30000</p>  <p>Instax Mini 12 Camera (Red)</p>  <p>Edison Lamp With USB Port (Set of Two)</p> <p>MICConnections™ "Teacher" OR Premium SuperCard®</p>
<p>ruby 24000</p>  <p>Ladies by Carol Thermal Infused Ceramic Smoothing Hair Brush</p>  <p>Hydris & Fern Water Drink Dispenser (Set of Two), Johnson Beauty & Personalcare Air Jet Proskin and Air Jet Trainers (Set of Eight)</p> <p>Surfing Ring Lights and Duffel Bag</p> <p>MICConnections™ "Teacher" OR Premium SuperCard®</p>	<p>sapphire 10000</p>  <p>Cashmere Hairbrush and Earrings Set</p>  <p>Mixed Gourmet Silverware (24-Piece Titanium Set)</p>  <p>Stylish Silver Charcuterie Board</p> <p>MICConnections™ "Teacher" OR Premium SuperCard®</p>

Shoot for the stars, and Spark a Chain Reaction!
 As you build your Mary Kay business, you can earn these exciting prizes in the Star Consultant Program. The achievements you enjoy through the Star Consultant Program can link you to rewards in other Mary Kay programs too!

June PROMOTION

300 WS
BY JUNE 15th
Crystal Ball Pen with Rose Gold Zipper Case



600 WS
BY JUNE 30th
Spark a Chain Earrings



850 WS
BY JUNE 30th
Rose Gold Makeup Bag Set



1250 WS
BY JUNE 30th
Rose Gold Laptop Stand



1,550 WS
BY JUNE 30th
Lighted Makeup Mirror



Pin Beautiful
M.D. LLC

June BOOM!

60% OFF All Skin Care in June

*Prices listed below are Consultant Wholesale Cost
*limit 15 of each

\$66 Ult. \$44 Reg.

\$21.60

\$127.20 Ult \$82 Reg.



June Promotions



TEAM 3000

**JOIN OUR NEW TEAM 3000 CLUB
WITH 2 PERSONAL TEAM MEMBERS
& \$3000 IN COMBINED WHOLESALE
ORDERS IN JUNE**

**EARN THE BUMBLE BEE
EARRINGS + BRACELET**



*Recruiter must place an active order to qualify

Cadillac Unit by June 30th

Multituse Must-Haves

Summer 2021

NEW! LIMITED-EDITION MARY KAY® BODY CARE SET IN SPARKLING CHERRY

\$30



A blend of bold and bright sparkling cherry, soft cream florals and warm vanilla musk. Leave this body lotion and fragrance mist for a sweet escape.

SPECIAL-EDITION MARY KAY SUN CARE AFTER-SUN REPLENISHING GEL

\$5 RETAIL



After a day in the sun, enjoy this cooling, refreshing, hydrating gel. Leaves skin feeling soft and silky, never sticky.

SPECIAL-EDITION MARY KAY SUN CARE SUBTLE TANNING LOTION

\$18 RETAIL



Build up gorgeous color in about a week without unnecessary sun exposure. Comes on evenly and absorbs quickly. No streaks!

NEW! Mary Kay® Micellar Water

Mary Kay® Micellar Water works as a quick cleanse on its own or before your favorite Mary Kay® cleanser as a double cleanse.

\$17



- * Attracts impurities.
- * Helps break down face makeup.
- * Gently cleanses skin.
- * Leaves skin hydrated.
- * No need to rinse!

Free gift with purchase



Receive a FREE pack of 10 reusable cotton rounds with your purchase of 100ml of Micellar Water. While supplies last. \$17.99. ©2021 Mary Kay Inc. All rights reserved.

SPECIAL-EDITION MKMEN BEARD OIL

\$20



The MKMen Beard Oil is a leave-in conditioner formulated specifically for beards and facial hair.

Conditions and softens facial hair. Nourishes and moisturizes beard and face. Adds shine to facial hair. Smells like peppermint clary sage.



LIMITED-EDITION MARY KAY UNLIMITED LIP GLOSS SHADES

\$16

Support The Mary Kay Foundation when you purchase one or both of these beautiful lipglosses.

Confident Pink



- Additional benefits:
- * Non-sticky.
 - * Non-toxic.
 - * Ethical, zero-drag globe.
 - * Formulated with vitamins C and E.
 - * Dermatologist tested.
 - * Tested for skin irritation and allergy.
 - * Patent pending high shine and high moisturization technology.



Hopeful Lilac

LIMITED-EDITION MARY KAY EYE SHADOW QUAD

\$22 Each

When it comes to changing up your eye shadow, just think pink! Light shades have been expertly selected in collaboration with Luis Lasso in honor of his 25th anniversary as Mary Kay Global Beauty Ambassador. Two special quads have been designed to deliver wearable and wow-worthy looks. Both the Warm Pinks and Cool Pinks quads include matte and shimmer shades that can complement everyone, allowing beauty lovers to wear color to make a statement.



Warm Pinks

Cool Pinks

Each quad fits perfectly inside one Mary Kay Perfect Palette® (sold separately).

LIMITED-TIME† OFFER: MARY KAY® BRUSH ORGANIZER BUNDLE

\$22

Includes Brush Organizer and Blending Brush.



Flexible top that adjusts to organize all your brushes, and its removable top makes it easy to clean.

Essential Brush Organizer Not Included

Blending Brush Included

NEW! MARY KAY® EYE BLENDING BRUSH

\$12



Give blending a boost with a luxuriously soft eye color brush that gives your favorite look a seamless finish.