

# Hanna's Heartseekers

Hanna Dekerlegand  
Independent Sales Director



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

## CADILLAC BY DEC 20TH!

Happy October Heartseekers!  
Thank you for another GREAT Month! We are 345h MOST IMPROVED UNIT IN THE STATE OF TEXAS!!! 27 Consultants ordering in September!

Check out the ENTIRE Newsletter!! It's all SO EXCITING!  
So much in our Newsletter this month!!

1. New Monthly POWER Jewelry with a combined \$600 wholesale order in October
  2. New Passport to Success Virtual Trip to Paris for ALL Star Consultant by Dec15th
  3. New Sell \$10,000 for Christmas
  4. New Company Promotions for October
  5. NEW HOLIDAY PRODUCTS still available.
  6. NEW Director Program
  7. New 1st Time Red Jackets earn \$100 CASH Promotion
  8. Exclusive Gold Medal Training with NDE Kathy Helou when you have add 5 or more new team members in October
- Love and Belief!



- October 2021 Unit Goals:**
- 20,000 Wholesale orders
  - 15 New Oct Consultants
  - 13 Power Pink Achievers
  - 3 New Reds
  - 1 On Target Car Drivers

Earn your Power up your Social Game Earrings with a \$600 combined ws order by Oct 31st



**GO FOR Gold!**  
Oct 1 - 31, 2021

All Directors & Consultants who add 5+ new personal team members can earn an exclusive invitation to hear EENSJ Emeritus Kathy Helou share her personal stories on the importance of earning Gold Medals!



EARN THE GOLDEN MEDAL CHARM + BRACELET IN OCTOBER WITH 5 PERSONAL TEAM MEMBERS

By Sept 20th

WE'RE DRIVING CADILLACS IN OUR DREAMS..



**Happy Anniversary!**

*We Celebrate You!*



**Happy Birthday**



**Happy Birthday**

Desti Parbo- Oct 2nd  
Earline Gore- Oct 5th  
Romeisha Lowery- Oct 6th  
Carrie St. Cyr- Oct 7th  
Kristin Hill- Oct 9th  
Suzanne Craig- Oct 10th  
Katy Worden- Oct 15th  
Susan Clements- Oct 18th  
Jennifer Rayburn- Oct 21st  
Rosalba Hernandez- Oct 23rd  
Christy McBride- Oct 23rd

Desti Earline

Romeisha Carrie Kristin Suzanne

Susan Katy Jennifer Rosalba Christy

**Happy Anniversary**



**Happy Anniversary**

Julie Hodges-12 yrs  
Vicki Haberman -12 yrs  
Dana Biersdorfer-4 yrs  
Reyna Bustos-1 yr  
Elodia Vasquez-1 yr  
Courtney Scott-1 yr

Julie Vicki Dana

Reyna Elodia Courtney



New Consultant	From	Recruiter
Sarah Castilaw	Silsbee, TX	H.Dekerlegand
Carrie St. Cyr	Lumberton, TX	H. Dekerlegand

**Career Builders**

Consultants that placed a wholesale product order last month.

**September Achievers**

**SEPTEMBER ACHIEVERS**

Gifts: Easter basket, necklace, heart

Portrait of Tracey Dean

Portrait of Kimberly Wood

Portrait of Dalila Favela

Portrait of Earline Gore

Portrait of Romeisha Lowery

Portrait of Yvonne George

Portrait of Anna Spears

Portrait of Janie Hopkins

Portrait of Stacey D'Agostino

Portrait of Susan Clements

Portrait of Christy McBride

Portrait of Tanya Marshall

Portrait of Mara Kemp

Portrait of Angela Shepherd

Portrait of Elisha Riley

Portrait of Katy Worden

Portrait of Kathleen Langlinais

Portrait of Laura Calderon

Portrait of Hanna Dekerlegand

**Queen of Sales**

- Tracey Dean-Queen**
- Kimberly Wood
  - Dalila Favela
  - Earline Gore
  - Romeisha Lowery
  - Yvonne George
  - Anna Spears
  - Janie Hopkins
  - Stacey D'Agostino
  - Susan Clements
  - Christy McBride
  - Tanya Marshall
  - Mara Kemp
  - Angela Shepherd
  - Elisha Riley
  - Katy Worden
  - Kathleen Langlinais
  - Laura Calderon
  - Hanna Dekerlegand

**QUEEN Of Unit Sales**

Portrait of Tracey Dean

Tracey Dean

- Moha Yepuri
- Vicki Haberman
- Christy Hawthorne
- Norine Lanman
- Maria Barrientos
- Linda Vasquez
- Rachel Ross
- Tamara Garrett

# October Promotions

## HEARTS & BEE KERS UNIT

**\$300  
WS**

BY THE 15TH!  
BEE KEY  
CHAIN



**\$600  
WS**

BY 10/31  
POWERED BY  
PINK EARRINGS



**\$800  
WS**

PINK LIPSTICK  
MAILERS  
25 PACK  
BY 10/31



**\$1200  
WS**

BY 10/31  
MULTI-SCENE  
MINI-KIT



**\$1800  
WS**

BY 10/31



LABEL  
PRINTER

# HELLO OCTOBER!

**Our Spin the Wheel Promotion for October!! ❤️ Every order you place gets you a spot in the wheel. Orders placed from Friday -Thursday each week will get into the Friday Drawing!  
Order 3 times get 3 chances to win!**

# **Get on the Prize Wheel**



**Weekly Prize Giveaway  
Each Friday has a WINNER!  
Oct 8th, 15th, 22nd, 29th & 31st**

**All orders placed each Friday -Thursday starting Oct 1st**



**Every order you place will get your name on the Prize Wheel**

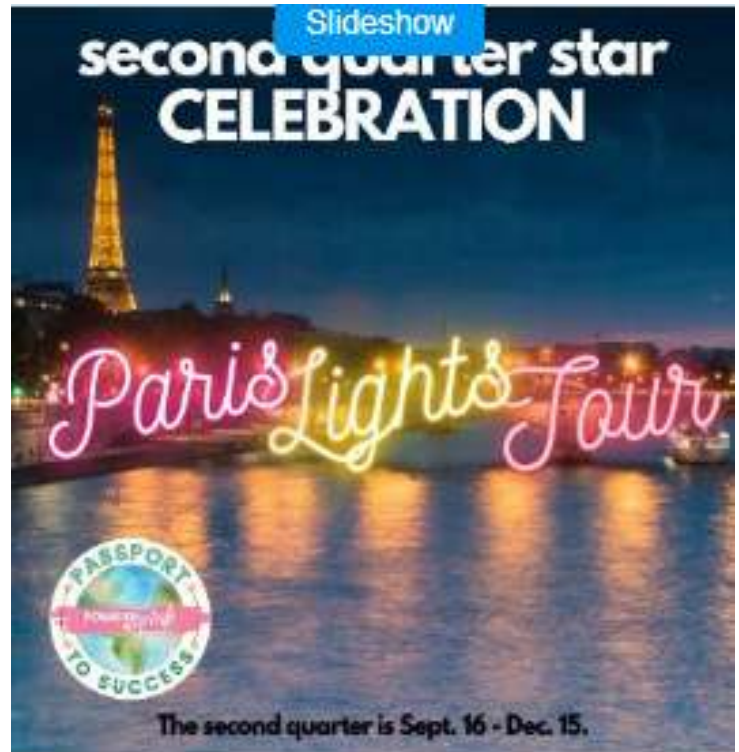


# Star Consultant Prizes-Sept 15th Deadline

Company Star Consultant Brochure



Quarterly Virtual Tour of the World with Paris Charm



## Star Consultant Prizes



Pick out a Company Prize  
and

Receive a Charm Bracelet with a Charm  
for star level + country visited.

2nd Quarter Star

Sept 16th-Dec 15th

\$1800 combined wholesale orders

**POWERED BY pink**  
MARY KAY

PLACE \$600+ IN CUMULATIVE WHOLESALE IN THE MONTH OF OCTOBER TO EARN YOUR POWERED BY PINK JEWELRY!

POWER UP YOUR social game!

BOSS

**Powered by Pink Consistency Challenges**

Take the challenge all year long!

July 2021- June 2022

PLACE \$600 IN WHOLESALE ORDERS EACH MONTH AND EARN A POWERED BY PINK JEWELRY PIECE! STAY CONSISTENT ALL YEAR AND ADD TO YOUR COLLECTION WITH THESE BEAUTIFUL PIECES.

POWER UP YOUR connections!  
FALL CONSISTENCY  
JULY 2021-DEC. 2021

POWER UP YOUR enthusiasm!  
SPRING CONSISTENCY  
JAN. 2022-JUNE 2022

POWER UP YOUR confidence!  
ALL 12 MONTHS  
JULY 2021-JUNE 2022

# October Customer Promotion

**October's Special Deals**

**One Item of Your Choice 50% off for every \$50 purchase**  
(\$200 purchase - 4 1/2 price specials)  
\*While Supplies Last\*

**Oil-Free Hydrating Gel**  
Non-greasy gel absorbs quickly, leaving skin feeling cool and refreshed while hydrating it for up to 10 hours.  
~~\$32~~ \$16

**Intense Moisturizing Cream**  
Luxurious cream for dry skin leaves skin looking immediately more radiant and feeling unbelievably soft and smooth.  
~~\$32~~ \$16

**Botanical Effects Cleansing Gel**  
Packed with antioxidants, this sensitive-skin-friendly cleanser features dragon fruit extract & aloe and will cleanse your skin deeply and effectively, even dissolving all traces of oil.  
~~\$18~~ \$9

**Pink Clay Mask**  
Smooth on a creamy, floral-infused mask in Mary Kay's signature hue for 10 minutes of delightful, indulgent "me" time.  
~~\$18~~ \$9

**Clear Proof Pore-Purifying Serum**  
Help prevent new blemishes from forming. Helps minimize appearance of pores and reduces shine. Contains 2% salicylic acid to help clear existing.  
~~\$17~~ \$8.50

**Highlighter**  
Perfect for creating a radiant, healthy glow.  
~~\$14~~ \$7

**Contour**  
Master shades that blend seamlessly.  
~~\$14~~ \$7

**Skinvigate Sonic Brush**  
Removes four times more dirt, oil, impurities, makeup and pollutants - than hand cleansing.  
~~\$100~~ \$50  
\*Includes Massager Head

**Mineral Powder Foundation & Brush**  
Fairy dust with buildable coverage & amazing brush.  
~~\$34~~ \$17

Every 0.5	Every 1	Every 2
Every 3	Every 4	Every 5
Every 6	Every 7	Every 8
Every 9	Every 10	Every 11

**Undereye Corrector**  
Bye-bye dark circles and brighten the undereye area with a refreshed, wide-awake appearance.  
~~\$16~~ \$8

THANK YOU FOR BEING A BOO-IT FILE BLESSING & SUPPORTING MY BUSINESS!