

Holiday 2021 Products

AWAKEN *Wonder!*

HOLIDAY
2021
LAUNCH

SPARK YOUR SENSE OF WONDER!

SLEIGH ALL DAY

Seeing is believing! Spark your sense of wonder with this magical mascara, now regular line!

Lash Love Fanorama® Mascara, \$16

COMFORT AND JOY

Get these festive socks FREE* with the purchase of *Mint Bliss™* Energizing Lotion for Feet & Legs, \$11.

Limited-Edition* Gift With Purchase

ENJOY THE PRESENT

Become a wrap star with three easy-to-assemble boxes in various sizes and designs.

Limited-Edition† Mary Kay® Gift Box Set, \$6, pk./3

PRODUCT SPOTLIGHT

Bring on the brows and yuletide cheer with these framing and taming essentials!

Mary Kay® Volumizing Brow Tint, \$14 each

Mary Kay® Precision Brow Liner, \$14 each (not shown)

*Available from participating independent Beauty Consultants only and while supplies last.
†Available while supplies last.
All prices are suggested retail.

MARY KAY

Holiday 2021 Products

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LIMITED-EDITION WONDERLAND

'Tis the season to smell delightful with three fearless spray-on scents for women.

NEW! Limited-Edition[®] Mary Kay[®] Women's Fragrance Gift Set, \$36

Spread warm wishes with an exquisite trio of Mary Kay[®] spray-on scents for men.

NEW! Limited-Edition[®] Mary Kay[®] Men's Fragrance Gift Set, \$36

Make it merry with two versatile shades that can be worn in three irresistible ways.

NEW! Limited-Edition[®] Mary Kay[®] Matte + Shine Lip Set, \$28 each

Shine bright with metallic eyeliners that glisten like tinsel in Silver and Copper shades.

NEW! Limited-Edition[®] Mary Kay At Play[®] Metallic Liquid Eyeliner, \$12 each

Prep and lift your fa-la-la lashes to finalize a merry makeup look.

Limited-Edition[®] Mary Kay[®] Eyelash Curler, \$12

Jingle with joy and radiance in an illuminating Rose Gold Glow shade.

NEW! Limited-Edition[®] Mary Kay At Play[®] Highlighting Stick, \$14



MARY KAY

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Fall 2021 Products

Mary Kay
Fall Launch 2021!



Pink Clay Mask - \$18
floral infused
w/ plummeria extract



Nail Polish - \$10 each

Metallic Shimmer
Emerald
Rose Quartz



Precious Gems Bag *\$5
*with \$50 Trend Product Purchase



Sparkle Lipstick - \$20 each
Ruby
Sunstone



Face Towel - \$2
Section 2

Body Lotion & Shower Gel - \$14 each

Apple + Almond
Berry + Vanilla



Shimmer Liquid Eye Shadow - \$16
Amethyst
Graphite



Highlighter - \$16 each
Luminescent pearl shimmer
Canary Diamond
Rose Sapphire



POWER UP YOUR SUCCESS!

SALES DIRECTOR

- 30+ unit Members
- Earn profit based on retail sales
- 9-23% Unit commission
- 9-13% Personal Team Commission
- One-time \$200-\$500 Bonus when you debut with 2+ active Red Jackets

Eligible for:

- Personal Team Building Bonus \$100 or more
- Unit Development Bonus of \$400 - \$1,000
- Star Consultant Bonus of \$300 or more
- Wellness Award Bonus Program of \$800, \$1,300, or \$2,000
- Cadillac Bonus, New Independent Sales Director Program Bonus
- Independent Senior Sales Director Bonus
- Earn the use of a Sales Director Career Car or Cash Compensation option
- Quarterly Star Sales Director recognition and year long consistency prizes
- Attend Leadership Conference
- Qualify for Top Sales Director Trip

DIRECTOR IN QUALIFICATION

- 10 or more active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- 5% Second-Tier Team Commissions
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)
- One-time \$200 Bonus when you enter with 1+ active Red Jackets

ELITE TEAM LEADER

- 8 or more active personal team members or 5 Active with 1 Red Jacket
- Earn profit based on retail sales
- 9% or 13% personal team commission
- 5% Second-Tier Team Commissions
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

TEAM LEADER

- 5 to 7 active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

STAR TEAM BUILDER

- 3 to 4 active personal team members
- Earn profit based on retail sales
- 4%, 6%, or 8% personal team commission
- 1st-Time Reds receive one-time \$100 bonus
- \$50 Team-building bonus for each qualified personal team member
- 50% Discount on your initial red jacket order

SENIOR CONSULTANT

- 1 to 2 active personal team members
- Earn profit based on retail sales
- 4% personal team commission
- \$50 Team-building bonus for each qualified personal team member

CONSULTANT

- Star Consultant, Company & Unit Prizes, Bonus Products
- 50% Discount on all Section 1 product
- 50% Profit with each customer purchase





Independent Sales Director

Hanna Dekerlegand

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832-731-2428

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www.hannasheartseekers.com



September Promotion

HEARTS - KERS UNIT \$600 WS
BY 9/30
POWERED BY PINK NECKLACE

\$300 WS
BY THE 15TH!
RES COIN PURSE

\$1200 WS
BY 9/30
CHRISTMAS MARY KAY BASEBALL TEE

\$800 WS
BY 9/30
REFERRAL GIFTCARD PACKAGE

\$1800 WS
BY 9/30
BEE CROSSBODY THOGLDER BAG

September is **TAKE THE CHALLENGE!**
POWERED BY **double credit!**

Court of Sales

MAX BONUS IS \$4000 IN ADDITION TO \$13,000 CAP

PERSONAL WSL	PERSONAL RETAIL	BONUS	TOTAL
\$6,500	\$13,000	\$4,000	\$17,000
\$4,000	\$8,000	\$4,000	\$12,000
\$2,000	\$4,000	\$4,000	\$8,000
\$1,000	\$2,000	\$2,000	\$4,000
\$600	\$1,200	\$1,200	\$2,400
\$400	\$800	\$800	\$1,600
\$225	\$450	\$450	\$900

This is the 2 month of 11!

Court of Sharing

MAX BONUS IS 6 IN ADDITION TO 13 CAP

PERSONAL WSL	BONUS	TOTAL
3	3	6
6	6	12
13	6	19
15	6	19

BOSS

Sales \$40,000/yr National COURT Sharing 24 Days

Thank you for being on our **WINNING TEAM!!**
YOU are the reason for our SUCCESS!



NOW STARRING RED JACKETS!



AUG ACHIEVEMENTS

Star Team Builder



Tracey Dean
 Rachel Ross
 Tanya Marshall
 Christy McBride
 Claudia Price
 *Felicia Cooke
 *Lisa Callan
 *Julie Craig
 *Suzanne Crawford



Helen Castilaw
 Norma Galloway
 Shirley McWilliams
 Kathy Jones
 Janie Hopkins
 *Earline Gore
 *Katy Worden
 *Carrie St. Cyr
 *Shirley McWilliams



Dalila Favela
 Anna Spears
 Kim Wood
 Elisa Wildfong
 *Ereka Humphrey-McGinty



Anna Spears-NEW
 Linda Vasquez
 Melissa Knight
 Susan Clements-New



Sr. Beauty Consultant

Linda Vasquez
 Rosalba Quintana
 *Canace Morton
 *Carol Conway

Romeisha Lowery
 Yvonne George
 *Desti Patton
 *Penny King
 *Ronda Salazar
 *Ro'Kette Simpson
 *Oralia De Pau
 *Samantha Nino

Norine Lanman
 Gail Stanart

Tanya Marshall-NEW
 Christie Nieberding
 Moha Yepuri
 *Mara Kemp



*To become
ACTIVE you must
 place a \$225
 wholesale order

